



estadísticas laneras • wool statistics

25 de julio de 2016

ZAFRA 2015/16 COMPLETA / FULL 2015/16 SEASON

EL 692 (07/2015 - 06/2016)

Producción (sucio) / Production (greasy)

- La estimación de producción de la zafra 2015/16 se modificó a la baja a 42.000 toneladas sucias.
- Para la zafra 2016/17 se estima una producción similar.
- Production estimation for 2015/16 season was revised downwards to 42,000 tons greasy.
- A similar production figure is expected for 2016/17.

Existencias y consumo (sucia) / Stocks and consumption (greasy)

| | | | |
|-------------------------|------------------|-------------------------|-------------|
| • Producción (estimado) | 42.000 toneladas | • Production (estimate) | 42,000 tons |
| • Consumo local | 2.000 toneladas | • Domestic consumption | 2,000 tons |
| • Remanente (sucio) | 28.737 toneladas | • Carryover (greasy) | 28,737 tons |

Exportaciones / Exports

| | | | |
|-----------------------------------|------------------|-------------------------------|-----------------|
| • Sucia | 42.143 toneladas | • Greasy | 42,143 tons |
| • Limpia | 24.337 toneladas | • Clean | 24,337 tons |
| • Lana sucia | 32% | • Greasy wool | 32% |
| • Lana lavada | 8% | • Scoured wool | 8% |
| • Peinada, hilados y subproductos | 60% | • Tops, yarns and by-products | 60% |
| • Ingreso de divisas | u\$s 182.840.000 | • Currency income | USD 182,840,000 |

Nota metodológica / Methodological note

Las cifras de este reporte están expresadas en toneladas, ya sea base limpia o base sucia. La diferencia entre ellas obedece a que el peso de la lana puede ser considerado sucio o limpio. Así, en el supuesto de una lana que se exporte sucia, el peso efectivo –lo que efectivamente pesa el embarque en balanza– coincidirá con el peso base sucia. No obstante, si se aplica el rinde declarado para ese lote –esto es: lo que rendirá esa lana sucia una vez sometida a procesos industriales de lavado y peinado– se obtendrá su peso base limpia. Esto no ocurre con las lanas lavadas, peinadas, *blousses* o subproductos. En estos casos el peso efectivo coincidirá con el peso base limpia. Las comparaciones entre los distintos niveles de industrialización deberán hacerse siempre sobre el peso en base limpia.

- Obtención base limpia: La lana sucia se convierte a base limpia aplicando los rindes específicos de cada embarque y sólo supletoriamente los rindes promedio que figuran en la tabla a pie de página.

Obtención base sucia: La lana lavada, peinada, *blousse* o subproducto se convierte a base sucia aplicando los coeficientes de conversión de la tabla siguiente:

Figures contained in this report are all in tons, either clean or greasy basis. The difference between both lies in a peculiarity of the wool market: weight of wool can be considered greasy or clean. This is, in the case of greasy wool exports, the actual weight of the load will be equal to the greasy basis weight. However, would the yield rate declared for that shipment be applied to the actual weight, the result is the clean basis weight of that load (the yield rate stands for the amount of wool obtained after processing the greasy wool).

This does not occur with scoured wool, tops, noils or byproducts. In those cases the actual weight equals clean basis weight. Any comparison between the different kinds of wool (greasy, scoured, tops, noils, by-products) must always be made on clean basis weight.

- Clean basis calculation: conversion of greasy wool weight into clean basis is done applying the specific yield rate declared for each shipment. Would particular yield rates not be available, average rates will apply (detailed below).

Greasy basis calculation: The weight of the scoured wool, tops, noils and by-products is converted to greasy basis applying the greasy basis conversion rates that follow:

Tabla de equivalencias de finura en micrones y coeficientes de conversión / Table of equivalency of fineness in microns and conversion factors

| | | Desde | From | Hasta | To | A limpia | To clean | A sucia | To greasy |
|---------|--------|----------|-------|----------|----------|----------|----------|---------|-----------|
| Fina | Fine | más fina | finer | 24,5 | 24,5 | 56,00% | 56,00% | 178,57% | 178,57% |
| Mediana | Medium | 24,6 | 24,6 | 32,5 | 32,5 | 62,00% | 62,00% | 161,29% | 161,29% |
| Gruesa | Coarse | 32,6 | 32,6 | + gruesa | stronger | 66,00% | 66,00% | 151,51% | 151,51% |

Tabla de abreviatura de países / Table of country abbreviations

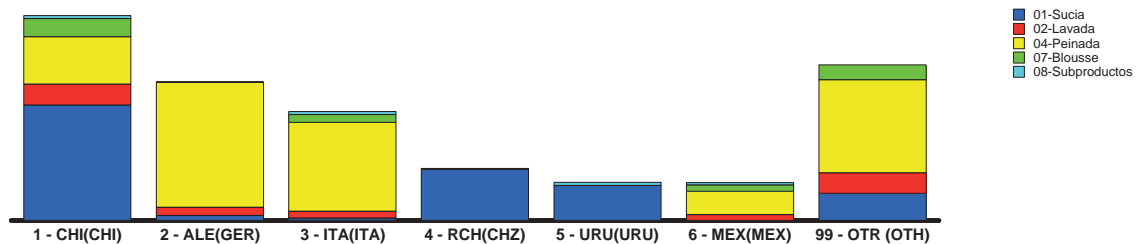
| | | | | | | | | | | | |
|-----|----------------|-----|----------------|-----|-----------------|-----|--------------|-----|---------------|-----|-----------------|
| ALE | Alemania | EUA | Estados Unidos | PAR | Paraguay | GER | Germany | USA | United States | PAR | Paraguay |
| AND | Andorra | FIN | Finlandia | PBA | Países Bajos | AND | Andorra | FIN | Finland | NET | Netherlands |
| ANG | Angola | FRA | Francia | PER | Perú | ANG | Angola | FRA | France | PER | Peru |
| ARA | Arabia Saudita | GRE | Grecia | POL | Polonia | SAR | Saudi Arabia | GRE | Greece | POL | Poland |
| AUS | Australia | GUA | Guatemala | POR | Portugal | AUS | Australia | GUA | Guatemala | POR | Portugal |
| BEL | Bélgica | HUN | Hungría | PUE | Puerto Rico | BEL | Belgium | HUN | Hungary | PUE | Puerto Rico |
| BOL | Bolivia | IND | India | GBR | Reino Unido | BOL | Bolivia | IND | India | UK | United Kingdom |
| BRA | Brasil | INA | Indonesia | RCH | República Checa | BRA | Brazil | INA | Indonesia | CHZ | Chzech Republic |
| BUL | Bulgaria | IRA | Irán | RUM | Rumania | BUL | Bulgaria | IRA | Iran | ROM | Romania |
| CAN | Canadá | ISR | Israel | RUS | Rusia | CAN | Canada | ISR | Israel | RUS | Russia |
| CHL | Chile | ITA | Italia | SIN | Singapur | CHL | Chile | ITA | Italy | SIN | Singapur |
| CHI | China | JAP | Japón | SUD | Sudáfrica | CHI | China | JAP | Japan | SAF | South Africa |
| CYP | Chipre | KUW | Kuwait | SUE | Suecia | CYP | Cyprus | KUW | Kuwait | SWE | Sweden |
| COL | Colombia | LIB | Libano | SUI | Suiza | COL | Colombia | LEB | Lebanon | SWI | Switzerland |
| CDS | Corea del Sur | LIT | Lituania | TAI | Taiwán | SKO | South Korea | LIT | Lithuania | TAI | Taiwan |
| CRO | Croacia | MAL | Malta | TUR | Turquía | CRO | Croatia | MAL | Malta | TUR | Turkey |
| DIN | Dinamarca | MAR | Marruecos | UCR | Ucrania | DEN | Denmark | MOR | Morocco | UKR | Ukraine |
| ECU | Ecuador | MAS | Malasia | URU | Uruguay | ECU | Ecuador | MAS | Malaysia | URU | Uruguay |
| EGI | Egipto | MEX | México | VEN | Venezuela | EGY | Egypt | MEX | Mexico | VEN | Venezuela |
| EAU | Em. Árabes Un. | NZL | Nueva Zelanda | | | UAE | Un. Arab Em. | NZL | New Zealand | | |
| ESP | España | PAQ | Paquistán | | | SPA | Spain | PAK | Pakistan | | |

| | | 2016/2017 | | | | 2015/2016 | | | | 2014/2015 | | | | | |
|---------------------|------------------|------------------------------|---------------|---------------|--------------|------------------------------|---------------|---------------|---------------|------------------------------|-------------------|---------------|---------------|---------------|--------------|
| Ovinos | Sheep | Toneladas sucias Greasy tons | | | Sheep | Toneladas sucias Greasy tons | | | Sheep | Toneladas sucias Greasy tons | | | | | |
| | | Total | Fina | Mediana | | Gruesa | Total | Fina | | Mediana | Gruesa | Total | Fina | Mediana | Gruesa |
| Buenos Aires | 1.000.000 | 4.310 | 460 | 3.450 | 400 | 1.000.000 | 4.310 | 460 | 3.450 | 400 | 1.300.000 | 7.470 | 400 | 6.670 | 400 |
| Catamarca | 120.000 | 300 | | 250 | 50 | 120.000 | 300 | | 250 | 50 | 135.000 | 450 | | 400 | 50 |
| Chaco | 65.000 | 150 | | 150 | | 65.000 | 150 | | 150 | | 75.000 | 250 | | 250 | |
| Chubut | 3.500.000 | 18.120 | 18.000 | 120 | | 3.500.000 | 18.120 | 18.000 | 120 | | 3.600.000 | 14.400 | 14.200 | 200 | |
| Córdoba | 210.000 | 700 | | 400 | 300 | 210.000 | 700 | | 400 | 300 | 235.000 | 950 | | 650 | 300 |
| Corrientes | 600.000 | 2.050 | 650 | 1.400 | | 600.000 | 2.050 | 650 | 1.400 | | 730.000 | 3.250 | 550 | 2.700 | |
| Entre Ríos | 310.000 | 1.150 | 350 | 800 | | 310.000 | 1.150 | 350 | 800 | | 370.000 | 1.680 | 300 | 1.380 | |
| Formosa | 45.000 | 100 | | 100 | | 45.000 | 100 | | 100 | | 50.000 | 170 | | 170 | |
| Jujuy | 310.000 | 720 | | 720 | | 310.000 | 720 | | 720 | | 400.000 | 1.380 | | 1.380 | |
| La Pampa | 250.000 | 900 | 230 | 570 | 100 | 250.000 | 900 | 230 | 570 | 100 | 270.000 | 1.250 | 200 | 950 | 100 |
| La Rioja | 35.000 | 100 | | 100 | | 35.000 | 100 | | 100 | | 40.000 | 170 | | 170 | |
| Mendoza | 35.000 | 100 | | 100 | | 35.000 | 100 | | 100 | | 40.000 | 170 | | 170 | |
| Misiones | 25.000 | 50 | | 50 | | 25.000 | 50 | | 50 | | 30.000 | 80 | | 80 | |
| Neuquén | 80.000 | 400 | 280 | 120 | | 80.000 | 400 | 280 | 120 | | 100.000 | 500 | 300 | 200 | |
| Río Negro | 850.000 | 4.200 | 4.200 | | | 850.000 | 4.200 | 4.200 | | | 850.000 | 3.250 | 3.250 | | |
| Salta | 65.000 | 200 | | 150 | 50 | 65.000 | 200 | | 150 | 50 | 75.000 | 280 | | 230 | 50 |
| San Juan | 25.000 | 50 | | 50 | | 25.000 | 50 | | 50 | | 25.000 | 80 | | 80 | |
| San Luis | 45.000 | 140 | | 40 | 100 | 45.000 | 140 | | 40 | 100 | 50.000 | 170 | | 70 | 100 |
| Santa Cruz | 1.435.000 | 6.880 | 4.600 | 2.280 | | 1.435.000 | 6.880 | 4.600 | 2.280 | | 1.550.000 | 7.700 | 3.600 | 4.100 | |
| Santa Fe | 20.000 | 50 | | 50 | | 20.000 | 50 | | 50 | | 25.000 | 90 | | 90 | |
| Santiago del Estero | 100.000 | 270 | | 270 | | 100.000 | 270 | | 270 | | 125.000 | 470 | | 470 | |
| Tierra del Fuego | 250.000 | 1.010 | 230 | 780 | | 250.000 | 1.010 | 230 | 780 | | 310.000 | 1.700 | 200 | 1.500 | |
| Tucumán | 25.000 | 50 | | 50 | | 25.000 | 50 | | 50 | | 25.000 | 90 | | 90 | |
| Totales | 9.400.000 | 42.000 | 29.000 | 12.000 | 1.000 | 9.400.000 | 42.000 | 29.000 | 12.000 | 1.000 | 10.410.000 | 46.000 | 23.000 | 22.000 | 1.000 |

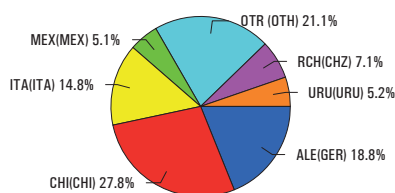
Las estimaciones sobre producción se realizan sobre la base de la más actualizada información disponible. Las variaciones entre zafras pueden deberse tanto a cambios en los volúmenes como a un mayor grado de certeza en la estimación más reciente.
Production is estimated using the latest updates available. Variations amongst seasons may owe either to changes in the volumes produced or to more accurate figures regarding the most recent estimate.

| Destino Destination | Sucia Greasy | Lavada Scoured | Peinada Tops | Blousse Noils | Subproductos By-products | Hilados Yarns | Tejidos Fabrics | Totales Totals | Particip. Share |
|------------------------|----------------------|---------------------|---------------------|----------------------|-----------------------------|------------------|--------------------|----------------------|--------------------|
| China | 3812,6 | 693,0 | 1567,1 | 596,5 | 100,7 | | | 6770,1 | 27,82% |
| Alemania | 164,5 | 270,3 | 4130,3 | 16,4 | | | | 4581,6 | 18,83% |
| Italia | 76,9 | 228,0 | 2935,0 | 262,3 | 102,2 | | | 3604,5 | 14,81% |
| República Checa | 1679,5 | | 43,0 | | | | | 1722,5 | 7,08% |
| Uruguay | 1154,1 | 0,4 | | | 108,8 | | | 1263,2 | 5,19% |
| México | | 194,1 | 769,1 | 209,9 | 79,6 | | | 1252,7 | 5,15% |
| Perú | | | 849,3 | | | | | 849,3 | 3,49% |
| Turquía | | 13,6 | 582,7 | 23,9 | | | | 620,2 | 2,55% |
| Reino Unido | 13,6 | 232,9 | 207,2 | 24,3 | 2,5 | | | 480,6 | 1,97% |
| Egipto | 371,1 | 34,7 | | 31,2 | | | | 437,0 | 1,80% |
| Bolivia | | 39,6 | 0,4 | 365,1 | | | | 405,1 | 1,66% |
| Bulgaria | 217,1 | 35,6 | 123,9 | | | | | 376,6 | 1,55% |
| India | 98,9 | 208,9 | 34,2 | | | | | 342,0 | 1,41% |
| Bangladesh | | | 334,2 | | | | | 334,2 | 1,37% |
| Corea del Sur | | | 304,6 | | | | | 304,6 | 1,25% |
| Taiwán | | | 198,5 | | | | | 198,5 | 0,82% |
| Sudáfrica | 105,9 | | 29,8 | | | | | 135,8 | 0,56% |
| Chile | | | 122,6 | | | | | 122,6 | 0,50% |
| España | | | 97,5 | | | | | 97,5 | 0,40% |
| Malasia | 86,8 | | | | | | | 86,8 | 0,36% |
| Polonia | | | 84,8 | | | | | 84,8 | 0,35% |
| Canadá | | 56,8 | | | | | | 56,8 | 0,23% |
| Brasil | | 34,0 | | 18,6 | | | | 52,6 | 0,22% |
| Rumania | | | 44,3 | | | | | 44,3 | 0,18% |
| Ecuador | | | 28,5 | | | | | 28,5 | 0,12% |
| Lituania | | | | 26,7 | | | | 26,7 | 0,11% |
| Marruecos | | | 23,0 | | | | | 23,0 | 0,09% |
| Japón | | 8,8 | 10,1 | | | | | 18,9 | 0,08% |
| Tailandia | | 13,8 | | | | | | 13,8 | 0,06% |
| Estados Unidos | | | 1,4 | | | | | 1,4 | 0,01% |
| Israel | | | 0,3 | | | | | 0,3 | 0,00% |
| Total | 7781,2 | 2064,5 | 12522,0 | 1575,0 | 393,9 | 0,0 | 0,0 | 24336,5 | |
| Participación | Share | 31,97% | 8,48% | 51,45% | 6,47% | 1,62% | 0,00% | | |
| Ingresos (u\$s) | Incomes (USD) | 56.165.513,4 | 11.518.644,2 | 107.427.542,1 | 7.155.181,6 | 572.799,0 | 0,0 | 182.839.680,2 | |

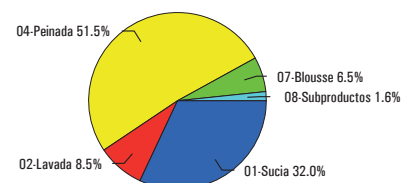
Destinos y Productos combinados
Destinations and Products combo



Destinos
Destinations



Productos
Products



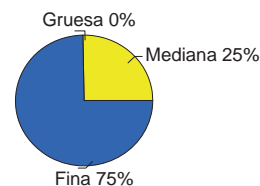
Exportaciones de Lana: detalle por productos (toneladas limpias)

Wool exports: products breakdown (clean tons)

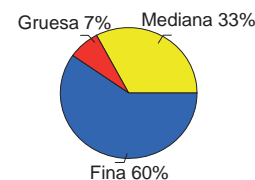
Julio 2015 / Junio 2016 (12 meses)

July 2015 / June 2016 (12 months)

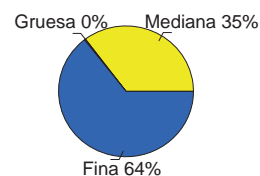
| Sucia | | Greasy | | | | |
|----------------------|-----------------|---------------|---------------|-------------|---------------|---------------|
| Destino | Destination | Fina | Mediana | Gruesa | Total | Participación |
| | | Fine | Medium | Coarse | Total | Share |
| China | China | 3482,0 | 318,5 | 12,2 | 3812,6 | 49,00% |
| República Checa | Chzech Republic | 1145,8 | 533,8 | | 1679,5 | 21,58% |
| Uruguay | Uruguay | 258,9 | 891,2 | 4,0 | 1154,1 | 14,83% |
| Egipto | Egypt | 340,0 | 31,1 | | 371,1 | 4,77% |
| Bulgaria | Bulgaria | 217,1 | | | 217,1 | 2,79% |
| Alemania | Germany | 68,3 | 96,3 | | 164,5 | 2,11% |
| Sudáfrica | South Africa | 84,1 | 21,9 | | 105,9 | 1,36% |
| India | India | 79,6 | 19,3 | | 98,9 | 1,27% |
| Malasia | Malaysia | 53,4 | 33,5 | | 86,8 | 1,12% |
| Italia | Italy | 76,9 | | | 76,9 | 0,99% |
| Reino Unido | United Kingdom | | 13,6 | | 13,6 | 0,17% |
| Total | Total | 5806,0 | 1959,0 | 16,2 | 7781,2 | |
| Participación | Share | 75% | 25% | 0% | | |



| Lavada | | Scoured | | | | |
|----------------------|----------------|---------------|--------------|--------------|---------------|---------------|
| Destino | Destination | Fina | Mediana | Gruesa | Total | Participación |
| | | Fine | Medium | Coarse | Total | Share |
| China | China | 450,4 | 187,6 | 55,0 | 693,0 | 33,57% |
| Alemania | Germany | 155,4 | 114,9 | | 270,3 | 13,09% |
| Reino Unido | United Kingdom | 21,4 | 205,4 | 6,1 | 232,9 | 11,28% |
| Italia | Italy | 107,1 | 121,0 | | 228,0 | 11,05% |
| India | India | 129,6 | | 79,3 | 208,9 | 10,12% |
| México | Mexico | 189,9 | | 4,2 | 194,1 | 9,40% |
| Canadá | Canada | 9,5 | 47,3 | | 56,8 | 2,75% |
| Bolivia | Bolivia | 39,6 | | | 39,6 | 1,92% |
| Bulgaria | Bulgaria | 35,6 | | | 35,6 | 1,72% |
| Egipto | Egypt | 34,7 | | | 34,7 | 1,68% |
| Brasil | Brazil | 34,0 | | | 34,0 | 1,65% |
| Tailandia | Thailand | 13,8 | | | 13,8 | 0,67% |
| Turquía | Turkey | 13,6 | | | 13,6 | 0,66% |
| Japón | Japan | | | 8,8 | 8,8 | 0,43% |
| Uruguay | Uruguay | 0,4 | | | 0,4 | 0,02% |
| Total | Total | 1234,8 | 676,2 | 153,4 | 2064,5 | |
| Participación | Share | 60% | 33% | 7% | | |



| Peinada | | Tops | | | | |
|----------------------|-----------------|---------------|---------------|-------------|----------------|---------------|
| Destino | Destination | Fina | Mediana | Gruesa | Total | Participación |
| | | Fine | Medium | Coarse | Total | Share |
| Alemania | Germany | 2964,0 | 1161,7 | 4,7 | 4130,3 | 32,98% |
| Italia | Italy | 1961,4 | 973,6 | | 2935,0 | 23,44% |
| China | China | 518,1 | 1024,9 | 24,2 | 1567,1 | 12,52% |
| Perú | Peru | 700,3 | 149,0 | | 849,3 | 6,78% |
| México | Mexico | 769,1 | | | 769,1 | 6,14% |
| Turquía | Turkey | 272,7 | 310,0 | | 582,7 | 4,65% |
| Bangladesh | Bangladesh | | 334,2 | | 334,2 | 2,67% |
| Corea del Sur | South Korea | 272,8 | 31,8 | | 304,6 | 2,43% |
| Reino Unido | United Kingdom | 130,4 | 57,6 | 19,3 | 207,2 | 1,65% |
| Taiwán | Taiwan | 60,3 | 138,2 | | 198,5 | 1,59% |
| Bulgaria | Bulgaria | 74,1 | 49,8 | | 123,9 | 0,99% |
| Chile | Chile | 99,6 | 23,0 | | 122,6 | 0,98% |
| España | Spain | | 97,5 | | 97,5 | 0,78% |
| Polonia | Poland | 84,8 | | | 84,8 | 0,68% |
| Rumania | Romania | 21,5 | 22,8 | | 44,3 | 0,35% |
| República Checa | Chzech Republic | 43,0 | | | 43,0 | 0,34% |
| India | India | 13,4 | 20,7 | | 34,2 | 0,27% |
| Sudáfrica | South Africa | 13,9 | 13,9 | 2,1 | 29,8 | 0,24% |
| Ecuador | Ecuador | 28,5 | | | 28,5 | 0,23% |
| Marruecos | Morocco | 23,0 | | | 23,0 | 0,18% |
| Japón | Japan | 10,1 | | | 10,1 | 0,08% |
| Estados Unidos | United States | | | 1,4 | 1,4 | 0,01% |
| Bolivia | Bolivia | 0,4 | | | 0,4 | 0,00% |
| Israel | Israel | 0,3 | | | 0,3 | 0,00% |
| Total | Total | 8061,7 | 4408,7 | 51,6 | 12522,0 | |
| Participación | Share | 64% | 35% | 0% | | |



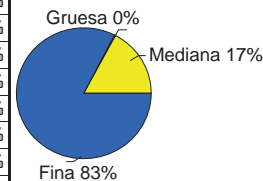
Exportaciones de Lana: detalle por productos (toneladas limpias)

Wool exports: products breakdown (clean tons)

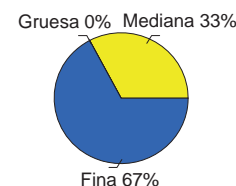
Julio 2015 / Junio 2016 (12 meses)

July 2015 / June 2016 (12 months)

| <i>Blouse</i> | | Noils | | | | |
|----------------------|----------------|---------------|--------------|------------|---------------|---------------|
| Destino | Destination | Fina | Mediana | Gruesa | Total | Participación |
| | | Fine | Medium | Coarse | Total | Share |
| China | China | 429,4 | 167,1 | | 596,5 | 37,88% |
| Bolivia | Bolivia | 365,1 | | | 365,1 | 23,18% |
| Italia | Italy | 219,1 | 43,2 | | 262,3 | 16,65% |
| México | Mexico | 187,7 | 22,1 | | 209,9 | 13,32% |
| Egipto | Egypt | 17,5 | 13,7 | | 31,2 | 1,98% |
| Lituania | Lithuania | 26,7 | | | 26,7 | 1,70% |
| Reino Unido | United Kingdom | | 19,6 | 4,7 | 24,3 | 1,54% |
| Turquía | Turkey | 23,9 | | | 23,9 | 1,52% |
| Brasil | Brazil | 18,6 | | | 18,6 | 1,18% |
| Alemania | Germany | 9,4 | 7,0 | | 16,4 | 1,04% |
| Total | Total | 1297,6 | 272,7 | 4,7 | 1575,0 | |
| Participación | Share | 83% | 17% | 0% | | |



| Subproductos (borra, bloussette, abrojos, porotos, bloquet) | | By-products (waste, bloussette, and burr waste) | | | | |
|--|----------------|---|--------------|------------|--------------|---------------|
| Destino | Destination | Fina | Mediana | Gruesa | Total | Participación |
| | | Fine | Medium | Coarse | Total | Share |
| Uruguay | Uruguay | 108,8 | | | 108,8 | 27,61% |
| Italia | Italy | 76,4 | 25,8 | | 102,2 | 25,95% |
| China | China | | 100,7 | | 100,7 | 25,57% |
| México | Mexico | 79,6 | | | 79,6 | 20,22% |
| Reino Unido | United Kingdom | | 2,2 | 0,4 | 2,5 | 0,64% |
| Total | Total | 264,8 | 128,7 | 0,4 | 393,9 | |
| Participación | Share | 67% | 33% | 0% | | |



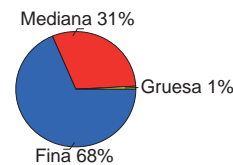
Exportaciones de Lana: detalle de productos por finura (toneladas limpias)

Wool exports: fineness breakdown for products (clean tons)

Julio 2015 / Junio 2016 (12 meses)

July 2015 / June 2016 (12 months)

| Productos | Products | Fina | Mediana | Gruesa | Total | Participación |
|----------------------|--------------|----------------|---------------|--------------|----------------|---------------|
| | | Fine | Medium | Coarse | Total | Share |
| Sucia | Greasy | 5806,0 | 1959,0 | 16,2 | 7781,2 | 31,97% |
| Lavada | Scoured | 1234,8 | 676,2 | 153,4 | 2064,5 | 8,48% |
| Peinada | Tops | 8061,7 | 4408,7 | 51,6 | 12522,0 | 51,45% |
| <i>Blouse</i> | Noils | 1297,6 | 272,7 | 4,7 | 1575,0 | 6,47% |
| Subproductos | By-products | 264,8 | 128,7 | 0,4 | 393,9 | 1,62% |
| Total | Total | 16664,9 | 7445,3 | 226,3 | 24336,5 | |
| Participación | Share | 68,48% | 30,59% | 0,93% | | |



Exportaciones de Lana: detalle por micrones (toneladas limpias)

Wool exports: micron profile (clean tons)

Julio 2015 / Junio 2016 (12 meses)

July 2015 / June 2016 (12 months)

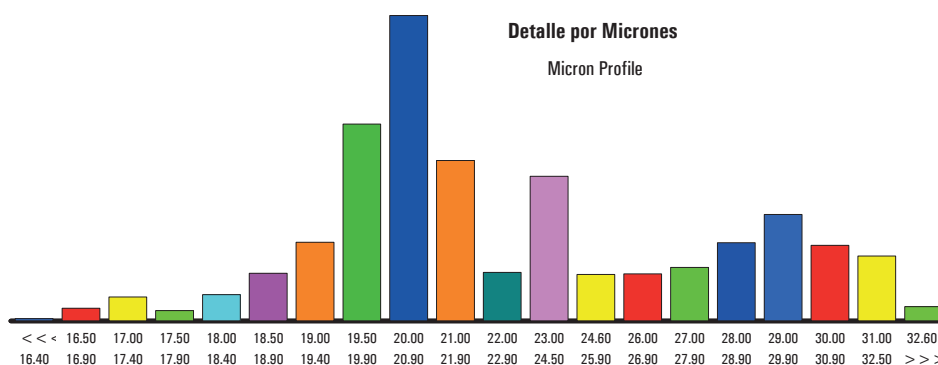
| Desde | Hasta | Sucia | Lavada | Peinada | <i>Blouse</i> | Subproductos | Hilados | Tejidos | Totales | Particip. |
|-----------------|----------------|----------------|----------------|----------------|----------------|----------------|---------------|---------------|----------------|-----------|
| From | To | Greasy | Scoured | Tops | Noils | By-products | Yarns | Fabrics | Totals | Share |
| <<< | 16.40 | | | 2,1 | 34,6 | | | | 36,7 | 0,15% |
| 16.50 | 16.90 | 12,7 | | 47,7 | 140,4 | | | | 200,8 | 0,83% |
| 17.00 | 17.40 | 13,6 | | 104,4 | 259,6 | | | | 377,6 | 1,55% |
| 17.50 | 17.90 | 79,2 | | 30,3 | 54,0 | | | | 163,4 | 0,67% |
| 18.00 | 18.40 | 150,3 | 7,3 | 45,8 | 157,8 | 54,2 | | | 415,4 | 1,71% |
| 18.50 | 18.90 | 359,4 | 53,6 | 196,5 | 36,9 | 104,0 | | | 750,4 | 3,08% |
| 19.00 | 19.40 | 410,5 | 42,6 | 623,2 | 92,4 | 71,6 | | | 1240,3 | 5,10% |
| 19.50 | 19.90 | 1302,0 | 115,9 | 1623,5 | 60,3 | | | | 3101,8 | 12,75% |
| 20.00 | 20.90 | 2324,0 | 299,2 | 2078,4 | 90,0 | 20,4 | | | 4812,0 | 19,77% |
| 21.00 | 21.90 | 921,0 | 204,8 | 1217,5 | 168,4 | 14,7 | | | 2526,4 | 10,38% |
| 22.00 | 22.90 | 85,9 | 69,4 | 604,0 | 5,6 | | | | 764,9 | 3,14% |
| 23.00 | 24.50 | 151,3 | 442,0 | 1488,3 | 197,5 | | | | 2279,1 | 9,36% |
| 24.60 | 25.90 | 327,0 | 19,4 | 314,5 | 72,5 | | | | 733,4 | 3,01% |
| 26.00 | 26.90 | 133,2 | 36,8 | 423,3 | 73,0 | 75,6 | | | 741,8 | 3,05% |
| 27.00 | 27.90 | 64,4 | 21,0 | 675,7 | 57,8 | 25,2 | | | 844,1 | 3,47% |
| 28.00 | 28.90 | 143,8 | 196,9 | 835,1 | 56,7 | | | | 1232,5 | 5,06% |
| 29.00 | 29.90 | 504,2 | 73,5 | 1083,7 | 12,7 | 2,2 | | | 1676,3 | 6,89% |
| 30.00 | 30.90 | 466,5 | 138,5 | 559,6 | | 25,6 | | | 1190,3 | 4,89% |
| 31.00 | 32.50 | 316,0 | 190,0 | 516,9 | | | | | 1022,9 | 4,20% |
| 32.60 | >>> | 16,2 | 153,4 | 51,6 | 4,7 | 0,4 | | | 226,3 | 0,93% |
| Total | Total | 7781,2 | 2064,5 | 12522,0 | 1575,0 | 393,9 | | | 24336,5 | |
| Promedio | Average | 22,28 μ | 25,75 μ | 23,11 μ | 19,97 μ | 22,53 μ | 0,00 μ | 0,00 μ | 16,23 μ | |

Exportaciones de Lana: detalle por micrones (toneladas limpias)

Julio 2015 / Junio 2016 (12 meses)

Wool exports: micron profile (clean tons)

July 2015 / June 2016 (12 months)



Exportaciones de Lana: detalle por Puertos (toneladas limpias)

Julio 2015 / Junio 2016 (12 meses)

Wool exports: ports breakdown (clean tons)

July 2015 / June 2016 (12 months)

| Puertos Ports | Sucia Greasy | Lavada Scoured | Peinada Tops | Blouse Noils | Subproductos By-products | Hilados Yarns | Tejidos Fabrics | Totales Totals | Particip. Share |
|--|-----------------|-------------------|-----------------|-----------------|-----------------------------|------------------|--------------------|-------------------|--------------------|
| Puertos No Patagónicos Non Patagonian Ports | | | | | | | | | |
| Buenos Aires | 1595,2 | 1025,5 | 3273,8 | 451,0 | 89,3 | | | 6434,8 | 79,03% |
| Gualeguaychú | 704,2 | 0,4 | | | 108,8 | | | 813,3 | 9,99% |
| Concordia | 438,3 | | | | | | | 438,3 | 5,38% |
| La Quiaca | | 39,6 | 0,4 | 365,1 | | | | 405,1 | 4,98% |
| Mendoza | | | 37,0 | | | | | 37,0 | 0,45% |
| Buenos Aires Norte | 13,7 | | | | | | | 13,7 | 0,17% |
| Ezeiza | | | 0,3 | 0,2 | | | | 0,5 | 0,01% |
| Parciales Partials | 35,36% | 51,61% | 26,45% | 51,83% | 50,28% | 0,0% | 0,0% | 8142,7 | 33,46% |
| Puertos Patagónicos Patagonian Ports | | | | | | | | | |
| Puerto Madryn | 3207,8 | 999,0 | 9210,5 | 758,7 | 195,8 | | | 14371,8 | 88,75% |
| Puerto Deseado | 1810,4 | | | | | | | 1810,4 | 11,18% |
| San Antonio Oeste | 11,6 | | | | | | | 11,6 | 0,07% |
| Parciales Partials | 64,64% | 48,39% | 73,55% | 48,17% | 49,72% | 0,0% | 0,0% | 16193,8 | 66,54% |
| Totales Totals | 7781,2 | 2064,5 | 12522,0 | 1575,0 | 393,9 | 0,0 | 0,0 | 24336,5 | |
| Participación Share | 31,97% | 8,48% | 51,45% | 6,47% | 1,62% | | | | |

Exportaciones de Lana: posición mensual (toneladas limpias)

Julio 2015 / Junio 2016 (12 meses)

Wool exports: monthly figure (clean tons)

July 2015 / June 2016 (12 months)

| Mes Month | Sucia Greasy | Lavada Scoured | Peinada Tops | Blouse Noils | Subproducto By-products | Hilados Yarns | Tejidos Fabrics | Totales Totals | Particip. Share | Ingresos (u\$s) Incomes (USD) |
|---------------------------------------|-----------------|-------------------|-----------------|-----------------|----------------------------|------------------|--------------------|-------------------|--------------------|----------------------------------|
| Julio 2015 July 2015 | 452,7 | 173,2 | 571,9 | 99,5 | 0,4 | | | 1297,7 | 5,33% | 8.777.756,2 |
| Agosto 2015 August 2015 | 140,2 | 144,5 | 984,7 | 160,4 | 15,9 | | | 1445,7 | 5,94% | 9.949.542,4 |
| Septiembre 2015 September 2015 | 228,0 | 102,6 | 859,9 | 82,7 | 25,6 | | | 1298,9 | 5,34% | 9.867.756,6 |
| Octubre 2015 October 2015 | 229,4 | 186,5 | 985,2 | 184,1 | 53,9 | | | 1639,1 | 6,73% | 10.800.203,0 |
| Noviembre 2015 November 2015 | 212,2 | 115,2 | 688,8 | 72,0 | 22,5 | | | 1110,6 | 4,56% | 7.846.785,9 |
| Diciembre 2015 December 2015 | 545,4 | 179,8 | 1376,7 | 193,9 | 39,1 | | | 2335,0 | 9,59% | 17.370.391,6 |
| Enero 2016 January 2016 | 899,5 | 160,1 | 766,9 | 108,3 | 1,5 | | | 1936,4 | 7,96% | 13.374.251,4 |
| Febrero 2016 February 2016 | 728,8 | 167,8 | 890,9 | 133,0 | 26,9 | | | 1947,4 | 8,00% | 14.003.408,8 |
| Marzo 2016 March 2016 | 1452,2 | 271,8 | 1674,0 | 261,8 | 66,6 | | | 3726,3 | 15,31% | 29.116.911,6 |
| Abril 2016 April 2016 | 1047,8 | 234,6 | 1501,8 | 138,0 | 49,6 | | | 2971,9 | 12,21% | 23.249.368,0 |
| Mayo 2016 May 2016 | 993,1 | 229,6 | 915,4 | 69,4 | 14,3 | | | 2221,9 | 9,13% | 18.920.599,7 |
| Junio 2016 June 2016 | 851,9 | 98,8 | 1305,8 | 71,8 | 77,4 | | | 2405,7 | 9,89% | 19.562.705,1 |
| Promedios Averages | 648,4 | 172,0 | 1043,5 | 131,2 | 32,8 | 0,0 | 0,0 | 2028,0 | | 15.236.640,0 |

Exportaciones de Lana: base sucia (toneladas sucias)
Julio 2015 / Junio 2016 (12 meses)

Wool exports: greasy basis (greasy tons)

July 2015 / June 2016 (12 months)

| Finura Fineness | Sucia Greasy | Lavada Scoured | Peinada Tops | Blouse Noils | Subproductos By-products | Hilados Yarns | Tejidos Fabrics | Totales Totals |
|-----------------------|-----------------|-------------------|-----------------|-----------------|-----------------------------|------------------|--------------------|-------------------|
| Fina Fine | 10318,0 | 2205,0 | 14395,8 | 2317,1 | 472,9 | | | 29708,7 |
| Mediana Medium | 3237,6 | 1090,7 | 7110,8 | 439,8 | 207,6 | | | 12086,4 |
| Gruesa Coarse | 29,1 | 232,4 | 78,2 | 7,1 | 0,6 | | | 347,4 |
| Total Total | 13584,6 | 3528,1 | 21584,7 | 2764,0 | 681,0 | | | 42142,5 |

Exportación de Lana: balance (toneladas sucias)
Julio 2015 / Junio 2016 (12 meses)

Wool exports: balance (greasy tons)

July 2015 / June 2016 (12 months)

| Finuras Fineness | Remanente anterior Previous carryover | Producción Production | Disponibilidad total Total availability | Consumo local Domestic consumption | Exportado Exported | Remanente Carryover |
|--------------------------|--|--------------------------|--|---------------------------------------|-----------------------|------------------------|
| Fina Fine | 11069 | 29000 | 40069 | 1000 | 29709 | 9360 |
| Mediana Medium | 17788 | 12000 | 29788 | 900 | 12087 | 16801 |
| Gruesa Coarse | 2023 | 1000 | 3023 | 100 | 347 | 2576 |
| Totales Totals | 30880 | 42000 | 72880 | 2000 | 42143 | 28737 |

Disponibilidad de lanas para la zafra 2016/2017
Toneladas sucias

Wool availability for 2016/2017 season

Tons greasy

| Finuras Fineness | Remanente anterior Previous carryover | Producción Production | Disponibilidad total Total availability | Consumo local Domestic consumption | Remanente Carryover |
|--------------------------|--|--------------------------|--|---------------------------------------|------------------------|
| Fina Fine | 9360 | 29000 | 38360 | 1000 | 37360 |
| Mediana Medium | 16801 | 12000 | 28801 | 900 | 27901 |
| Gruesa Coarse | 2576 | 1000 | 3576 | 100 | 3476 |
| Totales Totals | 28737 | 42000 | 70737 | 2000 | 68737 |

Exportaciones de Cueros Lanares: detalle por destino (toneladas secas)
Julio 2015 / Junio 2016 (12 meses)

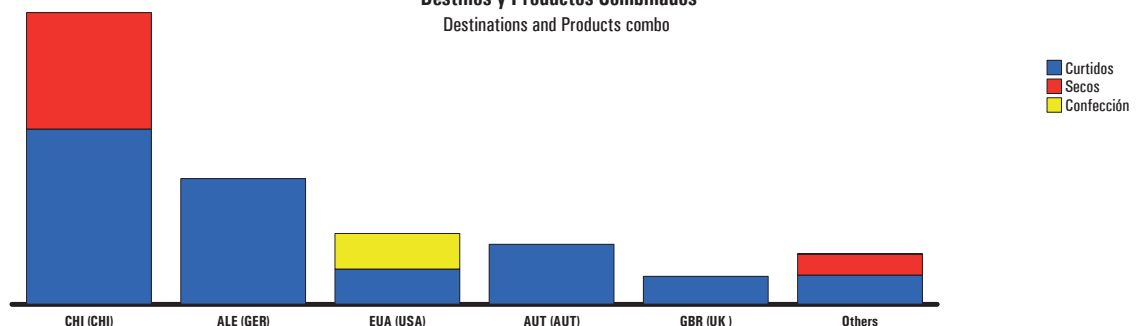
Sheep Skins exports: destination breakdown (dry tons)

July 2015 / June 2016 (12 months)

| Destino Destination | Secos Dry | Curtidos Tanned | Confección Manufactures | Totales Totals | Participación Share |
|---|------------------|---------------------|----------------------------|---------------------|------------------------|
| China China | 293,9 | 441,2 | | 735,1 | 46,54% |
| Alemania Germany | | 316,7 | | 316,7 | 20,05% |
| Estados Unidos United States | | 88,6 | 89,7 | 178,3 | 11,29% |
| Austria Austria | | 151,2 | | 151,2 | 9,57% |
| Reino Unido United Kingdom | | 70,6 | | 70,6 | 4,47% |
| Uruguay Uruguay | 52,9 | | | 52,9 | 3,35% |
| España Spain | | 20,2 | | 20,2 | 1,28% |
| Polonia Poland | | 20,2 | | 20,2 | 1,28% |
| Suecia Sweden | | 20,2 | | 20,2 | 1,28% |
| Rusia Russia | | 8,6 | | 8,6 | 0,55% |
| Dinamarca Denmark | | 1,6 | 1,3 | 3,0 | 0,19% |
| India India | | 2,3 | | 2,3 | 0,15% |
| Italia Italy | | 0,2 | | 0,2 | 0,01% |
| Total Total | 346,8 | 1141,6 | 91,0 | 1579,4 | |
| Participación Share | 21,96% | 72,28% | 5,76% | | |
| Ingresos (u\$s) Incomes (USD) | 342.912,5 | 10.198.080,6 | 1.538.712,0 | 12.079.705,1 | |

Destinos y Productos Combinados

Destinations and Products combo



Exportaciones de Cueros Lanares: detalle por puertos (toneladas secas)
Julio 2015 / Junio 2016 (12 meses)

Sheep Skins exports: ports breakdown (dry tons)

July 2015 / June 2016 (12 months)

| Puertos Ports | Secos Dry | Curtidos Tanned | Confección Manufactures | Totales Totals | Particip. Share |
|--|---------------------|---------------------------|-----------------------------------|--------------------------|---------------------------|
| Puertos No Patagónicos Non Patagonian Ports | | | | | |
| Buenos Aires | 145,9 | 1140,7 | 80,9 | 1367,6 | 95,54% |
| Guaileguaychú | 52,9 | | | 52,9 | 3,69% |
| Ezeiza | | 0,9 | 10,1 | 11,0 | 0,77% |
| Parciales Partials | 57,32% | 100,00% | 100,00% | 1431,4 | 90,63% |
| Puertos Patagónicos Patagonian Ports | | | | | |
| Puerto Deseado | 148,0 | | | 148,0 | 100,00% |
| Parciales Partials | 42,68% | 0,00% | 0,00% | 148,0 | 9,37% |
| Totales Totals | 346,8 | 1141,6 | 91,0 | 1579,4 | |
| Participación Share | 21,96% | 72,28% | 5,76% | | |

Balance de cueros lanares (toneladas secas)
Julio 2015/Junio 2016 (12 meses)

Sheep skins balance (dry tons)

July 2015/June 2016 (12 months)

| Finuras Fineness | Saldo previo Previous balance | Producción Production | Disponibilidad Availability | Consumo local Domestic use | Exportado Exported | Remanente Carryover |
|----------------------------|---|---------------------------------|---------------------------------------|--------------------------------------|------------------------------|-------------------------------|
| Fina Fine | 931,0 | 1200,0 | 2131,0 | 1100,0 | 180,0 | 851,0 |
| Mediana Medium | 1623,0 | 3100,0 | 4723,0 | 1800,0 | 1399,0 | 1524,0 |
| Gruesa Coarse | 92,0 | 110,0 | 202,0 | 100,0 | 0,0 | 102,0 |
| Totales Totals | 2646,0 | 4410,0 | 7056,0 | 3000,0 | 1579,0 | 2477,0 |

Disponibilidad de cueros lanares para la zafra 2016/2017
Toneladas secas

Sheep skins availability for 2016/2017 season

Dry skins

| Finuras Fineness | Saldo previo Previous balance | Producción Production | Disponibilidad Availability | Consumo local Domestic use | Remanente Carryover |
|----------------------------|---|---------------------------------|---------------------------------------|--------------------------------------|-------------------------------|
| Fina Fine | 851,0 | 1200,0 | 2051,0 | 1100,0 | 951,0 |
| Mediana Medium | 1524,0 | 3100,0 | 4624,0 | 1800,0 | 2824,0 |
| Gruesa Coarse | 102,0 | 110,0 | 212,0 | 100,0 | 112,0 |
| Totales Totals | 2477,0 | 4410,0 | 6887,0 | 3000,0 | 3887,0 |